

Almond Industry Position Report

FEBRUARY 2020

2019-2020 Crop Year

<u>Salable</u>	<u>Forecast</u> <u>Million Lbs.</u>	<u>2019-2020</u>	<u>2018-2019</u>	<u>% Change</u>
		<u>08/01 - 02/29</u> <u>Kernel Wt.</u>	<u>08/01 - 02/28</u> <u>Kernel Wt.</u>	
1. Carryin August 1, 2019	318.3	318,318,593	359,012,851	-11.34%
2. Crop Receipts to Date	2,200.0	2,530,683,585	2,262,224,372	11.87%
3. [2% Loss and Exempt]	(44.0)	(50,613,672)	(45,244,487)	
4. New Crop Marketable (2-3)	2,156.0	2,480,069,913	2,216,979,885	11.87%
5. [Reserve]	n/a	0	0	
6. Total Supply (1+4-5)	<u>2,474.3</u>	<u>2,798,388,506</u>	<u>2,575,992,736</u>	8.63%

Shipments by Handlers

7. Domestic	701.2	433,081,833	426,618,453	1.52%
8. Export	<u>1,423.8</u>	<u>1,040,521,124</u>	<u>977,359,778</u>	6.46%
9. Total Shipments	2,125.0	<u>1,473,602,957</u>	<u>1,403,978,231</u>	4.96%
10. Forecasted Carryout	<u>349.3</u>			
11. Computed Inventory (6-9)		<u>1,324,785,549</u>	<u>1,172,014,505</u>	13.03%

Commitments (sold, not delivered)**

12. Domestic		291,752,303	238,384,571	22.39%
13. Export		<u>297,366,112</u>	<u>263,292,586</u>	12.94%
14. Total Committed Shipments		<u>589,118,415</u>	<u>501,677,157</u>	17.43%
15. Uncommitted Inventory (11-14)		<u>735,667,134</u>	<u>670,337,348</u>	9.75%

**Handlers reporting commitments represent 97% of the 2018/2019 crop

MONTHLY REPORT OF SALABLE HANDLER SHIPMENTS

	2019-2020 Crop Year		2018-2019 Crop Year		
	<u>02/01 - 02/29</u>	<u>08/01 - 02/29</u>	<u>02/01 - 02/28</u>	<u>08/01 - 02/28</u>	
DOMESTIC					
Shelled	40,895,650	270,896,203	39,932,006	280,870,536	
Manufactured	30,662,944	201,362,268	25,322,364	179,985,356	
Products	523,350	3,503,137	320,447	2,969,360	
Inshell	1,427,832	4,850,774	268,175	2,438,832	
(Interhandler Transfers)	(5,922,685)	(29,013,841)	(4,301,376)	(24,129,357)	
(Industry Purchases)	<u>(3,226,218)</u>	<u>(18,516,708)</u>	<u>(3,129,908)</u>	<u>(15,516,274)</u>	
Total:	<u>64,360,873</u>	<u>433,081,833</u>	<u>58,411,708</u>	<u>426,618,453</u>	30%
EXPORT					
Shelled	100,935,244	697,345,668	96,528,790	634,917,871	
Manufactured	11,201,219	85,535,574	13,129,417	85,309,735	
Products	218,195	714,555	176,263	1,131,241	
Inshell	<u>25,069,021</u>	<u>256,925,327</u>	<u>18,703,356</u>	<u>256,000,931</u>	
Total:	<u>137,423,679</u>	<u>1,040,521,124</u>	<u>128,537,826</u>	<u>977,359,778</u>	70%
NET SHIPMENTS	<u>201,784,552</u>	<u>1,473,602,957</u>	<u>186,949,534</u>	<u>1,403,978,231</u>	100%
EXEMPT/INEDIBLE SHIPMENTS	<u>1,638,645</u>	<u>5,520,247</u>	<u>260,180</u>	<u>7,364,747</u>	

Global Percent Total Shipment	2019/20 vs. 2018/19 YTD +/-	World Region Destination	2019 - 2020 - Current			2019 - 2020 - YTD			2018 - 2019 - Current			2018 - 2019 - YTD			
			Current Month - February, 2020			August 1 through February 29, 2020			Current Month - February, 2019			August 1 through February 28, 2019			
			SHELLED 82%	NKW INSELL 18%	Month TOTAL 100%	SHELLED 75%	NKW INSELL 25%	YTD TOTAL 100%	SHELLED 85%	NKW INSELL 15%	Month TOTAL 100%	SHELLED 74%	NKW INSELL 26%	YTD TOTAL 100%	
5%		NORTH AMERICA													
	7%	Canada	4,551,932	0	4,551,932	38,059,854	16,080	38,075,934	4,426,036	2,687	4,428,723	35,512,610	27,523	35,540,133	
	18%	Mexico	2,389,225	0	2,389,225	17,169,757	0	17,169,757	1,896,784	0	1,896,784	14,602,155	0	14,602,155	
	10%	Ttl NORTH AMERICA	6,941,157	0	6,941,157	55,238,291	16,080	55,254,371	6,322,820	2,687	6,325,507	50,123,445	27,523	50,150,968	
		LATIN AMERICA/CARIBBEAN													
	252%	Argentina	213,700	0	213,700	802,253	0	802,253	0	0	0	215,882	11,780	227,662	
	129%	Brazil	419,400	0	419,400	2,610,724	17,865	2,628,589	215,200	0	215,200	1,149,830	0	1,149,830	
	27%	Chile	565,150	0	565,150	3,991,875	0	3,991,875	149,500	0	149,500	3,118,181	16,290	3,134,471	
	75%	Colombia	452,780	0	452,780	2,925,956	0	2,925,956	188,000	0	188,000	1,667,796	0	1,667,796	
	3%	Costa Rica	106,000	0	106,000	559,648	0	559,648	88,000	0	88,000	543,750	0	543,750	
	208%	Peru	405,940	0	405,940	1,843,553	0	1,843,553	0	0	0	598,112	0	598,112	
	12%	Trinidad	30,000	0	30,000	387,500	0	387,500	44,000	0	44,000	346,000	0	346,000	
	65%	Ttl LATIN AMERICA/CARIBE	2,240,300	0	2,240,300	13,731,295	76,052	13,807,347	778,989	0	778,989	8,266,713	76,457	8,343,170	
		Total AMERICAS	9,181,457	0	9,181,457	68,969,586	92,132	69,061,718	7,101,809	2,687	7,104,496	58,390,158	103,980	58,494,138	
	27%		NORTHEAST ASIA												
		-21%	China/HongKong	1,301,419	388,822	1,690,241	34,621,856	46,652,296	81,274,152	1,867,953	650,716	2,518,669	51,679,167	51,256,372	102,935,539
		11%	Japan	9,173,986	0	9,173,986	51,767,099	109,721	51,876,820	8,302,524	0	8,302,524	46,557,397	111,063	46,668,460
		-5%	South Korea	4,349,760	0	4,349,760	32,613,319	0	32,613,319	4,919,254	0	4,919,254	34,276,162	0	34,276,162
16%		Taiwan	736,050	0	736,050	7,666,641	109,110	7,775,751	1,435,700	0	1,435,700	6,335,259	392,022	6,727,281	
-9%		Ttl NORTHEAST ASIA	15,561,215	388,822	15,950,037	126,668,915	46,871,127	173,540,042	16,525,431	650,716	17,176,147	138,847,985	51,759,457	190,607,442	
		SOUTHEAST ASIA													
1%		Indonesia	345,250	0	345,250	2,789,080	1,585	2,790,665	313,500	0	313,500	2,769,575	0	2,769,575	
10%		Malaysia	842,535	0	842,535	5,032,695	673,785	5,706,480	769,350	0	769,350	5,187,784	0	5,187,784	
-1%		Philippines	90,726	0	90,726	375,189	0	375,189	31,500	0	31,500	378,929	0	378,929	
16%		Singapore	398,392	0	398,392	3,239,711	0	3,239,711	484,500	0	484,500	2,781,501	0	2,781,501	
5%		Thailand	440,100	0	440,100	3,406,740	1,079,434	4,486,174	610,361	101,439	711,800	3,843,161	427,643	4,270,804	
-80%		Vietnam	1,235,840	0	1,235,840	7,863,801	864,790	8,728,591	2,870,309	72,240	2,942,549	19,922,248	23,355,140	43,277,388	
-57%		Ttl SOUTHEAST ASIA	3,352,843	0	3,352,843	22,736,268	2,619,594	25,355,862	5,079,520	173,679	5,253,199	34,914,448	23,782,783	58,697,231	
		SOUTH/CENTRAL ASIA													
-4%		Afghanistan	404,000	0	404,000	1,508,000	120,118	1,628,118	108,000	103,950	211,950	976,500	720,819	1,697,319	
800%		Bangladesh	0	0	0	396,000	0	396,000	0	0	0	44,000	0	44,000	
11%		India	437,475	22,344,487	22,781,962	1,504,899	173,161,180	174,666,079	118,724	13,846,044	13,964,768	3,075,135	154,384,122	157,459,257	
33%	Kazakhstan	262,500	0	262,500	5,851,500	314,304	6,165,804	657,550	0	657,550	4,483,100	155,331	4,638,431		
-2%	Nepal	44,000	0	44,000	366,000	0	366,000	44,000	0	44,000	373,000	0	373,000		
-45%	Pakistan	94,000	272,759	366,759	2,761,100	2,054,677	4,815,777	692,500	480,537	1,173,037	5,301,269	3,507,643	8,808,912		
9%	Ttl SOUTH/CENTRAL ASIA	1,241,975	22,617,246	23,859,221	12,387,499	175,650,279	188,037,778	1,620,774	14,430,531	16,051,305	14,277,004	158,767,915	173,044,919		
	AUSTRALASIA/OCEANIA														
-48%	Australia	203,170	0	203,170	1,280,030	611,235	1,891,265	609,904	94,500	704,404	3,452,321	219,160	3,671,481		
2%	New Zealand	387,000	0	387,000	2,155,900	0	2,155,900	430,750	0	430,750	2,122,300	0	2,122,300		
-30%	Ttl AUSTRALASIA/OCEANIA	591,670	0	591,670	3,477,926	611,235	4,089,161	1,042,010	94,500	1,136,510	5,590,577	219,160	5,809,737		
	Total ASIA-PACIFIC	20,747,703	23,006,068	43,753,771	165,270,608	225,752,235	391,022,843	24,267,735	15,349,426	39,617,161	193,630,014	234,529,315	428,159,329		

Global Percent Total Shipments	2019/20 vs. 2018/19 YTD + / -	World Region Destination	2019 - 2020 - Current			2019 - 2020 - YTD			2018 - 2019 - Current			2018 - 2019 - YTD		
			Current Month - February, 2020			August 1 through February 29, 2020			Current Month - February, 2019			August 1 through February 28, 2019		
			SHELLED 82%	NKW INSHELL 18%	Month TOTAL 100%	SHELLED 75%	NKW INSHELL 25%	YTD TOTAL 100%	SHELLED 85%	NKW INSHELL 15%	Month TOTAL 100%	SHELLED 74%	NKW INSHELL 26%	YTD TOTAL 100%
13%	37%	Total MIDDLE EAST/AFRICA	24,630,259	1,552,533	26,182,792	158,161,229	27,966,110	186,127,339	19,371,172	2,936,340	22,307,512	117,077,027	18,833,491	135,910,518
	6%	TOTAL EXPORTS	112,354,658	25,069,021	137,423,679	783,595,797	256,925,327	1,040,521,124	109,834,470	18,703,356	128,537,826	721,358,847	256,000,931	977,359,778
29%	2%	TOTAL DOMESTIC			64,360,873			433,081,833			58,411,708			426,618,453
100%	5%	GRAND TOTAL SHIPMENTS			201,784,552			1,473,602,957			186,949,534			1,403,978,231



**Almond Board of California Almond Board
Quality Control Receipts Report
Industry Summary**

August 1, 2019 through February 29, 2020

Variety Name	From ABC Form 1 Total Receipts	From USDA Inspection Certificates		% of Total Receipts	% Rejects
		Total Receipts	Total Inedibles		
Aldrich	89,699,020	89,347,349	1,580,075	3.54%	1.77%
Avalon	8,016,015	7,881,160	211,997	0.32%	2.69%
Butte	76,885,100	77,125,048	1,096,879	3.04%	1.42%
Butte/Padre	195,147,020	194,431,079	2,152,768	7.71%	1.11%
Carmel	120,832,821	118,957,772	1,751,956	4.77%	1.47%
Carrion	182,061	156,782	6,629	0.01%	4.23%
Folsom	1,503,309	1,506,914	37,214	0.06%	2.47%
Fritz	108,387,946	109,546,787	1,786,918	4.28%	1.63%
Independence	155,929,766	156,702,110	2,989,217	6.16%	1.91%
Livingston	4,208,372	4,184,588	98,301	0.17%	2.35%
Marchini	412,497	445,794	15,737	0.02%	3.53%
Marcona	2,491,773	2,212,716	17,613	0.10%	0.80%
Mission	7,330,260	7,761,036	70,703	0.29%	0.91%
Mixed	49,785,426	57,897,172	3,329,760	1.97%	5.75%
Mono	265,757	676,842	27,361	0.01%	4.04%
Monterey	452,950,334	455,531,264	7,577,212	17.90%	1.66%
Morley	499,945	466,435	3,994	0.02%	0.86%
Neplus	609,178	742,006	11,935	0.02%	1.61%
Nonpareil	1,044,744,110	1,045,675,428	16,312,139	41.28%	1.56%
Padre	23,132,333	23,141,647	129,634	0.91%	0.56%
Peerless	4,454,311	4,513,446	34,861	0.18%	0.77%
Price	19,913,140	19,211,083	207,239	0.79%	1.08%
Ruby	2,055,541	2,080,956	22,472	0.08%	1.08%
Savana	237,863	220,346	1,848	0.01%	0.84%
Sonora	31,564,579	29,477,605	517,924	1.25%	1.76%
Supareil	10,479,809	10,317,522	162,997	0.41%	1.58%
Thompson	144,751	143,954	3,514	0.01%	2.44%
Tokyo	339,557	339,557	3,173	0.01%	0.93%
Winters	11,851,423	11,668,704	298,589	0.47%	2.56%
Wood Colony	99,126,275	99,133,138	1,161,764	3.92%	1.17%
Major Varieties Sub Total	<u>2,523,180,292</u>	<u>2,531,496,240</u>	<u>41,622,423</u>	<u>99.70%</u>	<u>1.64%</u>
Minor Varieties Sub Total	<u>7,503,293</u>	<u>7,807,010</u>	<u>78,000</u>	<u>0.30%</u>	<u>1.00%</u>
Grand Total All Varieties	<u>2,530,683,585</u>	<u>2,539,303,250</u>	<u>41,700,423</u>	<u>100.00%</u>	<u>1.64%</u>

**This report is subject to further verification of handler's receipts
and further reconciliation of USDA Incoming Certificates**

Almond Board of California
Record Breaking History
Million Pounds

Domestic	19/20 vs. 18/19	19/20	18/19	17/18	16/17	15/16	14/15	13/14	12/13	11/12	10/11
August	-6.9%	62.45	67.05	67.25	58.80	53.98	51.14	50.67	48.28	43.54	45.77
September	8.5%	54.35	50.08	50.44	58.20	50.60	48.48	49.63	37.29	42.50	38.13
October	-8.3%	62.55	68.18	63.91	60.11	50.50	64.23	59.42	61.10	51.69	49.01
November	-5.5%	60.70	64.22	61.12	52.25	48.80	51.56	58.86	54.45	53.40	45.17
December	7.7%	57.49	53.38	52.97	49.17	42.82	48.13	47.14	39.15	36.64	40.62
January	9.0%	71.17	65.30	60.18	57.29	44.99	53.07	52.25	44.65	38.02	37.09
February	10.2%	64.36	58.41	53.75	51.81	51.11	49.27	54.47	43.18	38.74	32.36
March			60.71	63.28	56.20	41.70	56.26	57.01	52.20	48.49	43.30
April			67.67	73.30	50.77	50.95	58.74	50.87	51.36	45.45	39.93
May			66.16	66.29	58.60	53.36	52.35	54.64	54.31	53.72	42.79
June			57.15	62.28	65.30	53.36	54.31	53.35	51.28	49.61	39.40
July			62.87	59.95	57.47	51.03	51.86	53.50	51.15	44.90	36.11
Total	1.52%	433.08	741.18	734.72	675.97	593.20	639.40	641.81	588.40	546.70	489.68

Export	19/20 vs. 18/19	19/20	18/19	17/18	16/17	15/16	14/15	13/14	12/13	11/12	10/11
August	-2.2%	85.28	87.18	101.32	111.22	72.19	90.55	97.26	91.37	67.99	79.75
September	19.5%	141.89	118.77	140.14	143.36	92.38	114.55	127.48	118.56	123.67	113.00
October	13.4%	202.95	178.93	182.58	175.44	112.08	140.41	169.19	159.93	167.87	140.11
November	1.0%	175.19	173.41	167.34	135.26	91.72	94.00	139.58	129.54	159.69	128.22
December	1.5%	148.47	146.22	151.59	107.05	92.60	100.00	110.46	120.10	120.56	120.35
January	3.5%	149.32	144.31	133.32	108.51	84.25	62.30	108.03	111.87	115.66	82.74
February	6.9%	137.42	128.54	136.38	100.46	103.94	90.71	94.87	116.83	111.11	83.32
March			124.24	130.67	121.99	119.38	133.88	94.28	88.44	124.05	87.14
April			109.34	103.10	101.21	116.59	92.36	86.85	78.16	103.07	86.44
May			112.56	92.01	112.09	124.71	87.25	89.09	77.25	91.70	87.63
June			108.02	94.49	111.75	120.66	96.49	99.48	86.00	91.72	95.60
July			91.32	83.86	96.49	87.55	70.65	79.01	100.01	74.82	73.57
Total	6.46%	1,040.52	1,522.84	1,516.80	1,424.83	1,218.05	1,173.15	1,295.58	1,278.06	1,351.91	1,177.87

Net	19/20 vs. 18/19	19/20	18/19	17/18	16/17	15/16	14/15	13/14	12/13	11/12	10/11
August	-4.2%	147.73	154.23	168.57	170.02	126.17	141.69	147.93	139.65	111.53	125.52
September	16.2%	196.24	168.85	190.58	201.56	142.98	163.02	177.11	155.85	166.18	151.13
October	7.4%	265.50	247.11	246.49	235.55	162.58	204.64	228.61	221.03	219.55	189.12
November	-0.7%	235.90	237.63	228.46	187.51	140.52	145.56	198.45	183.99	213.10	173.39
December	3.2%	205.96	199.60	204.56	156.22	135.42	148.14	157.60	159.24	157.21	160.97
January	5.2%	220.50	209.61	193.50	165.80	129.24	115.37	160.27	156.52	153.68	119.83
February	7.9%	201.78	186.95	190.13	152.26	155.05	139.98	149.34	160.02	149.85	115.68
March			184.95	193.95	178.19	161.08	190.14	151.29	140.64	172.54	130.44
April			177.01	176.40	151.98	167.55	151.09	137.72	129.52	148.52	126.37
May			178.72	158.30	170.69	178.07	139.60	143.73	131.56	145.42	130.42
June			165.17	156.76	177.05	174.01	150.80	152.82	137.28	141.32	135.00
July			154.19	143.81	153.97	138.58	122.51	132.51	151.16	119.72	109.69
Total	4.96%	1,473.60	2,264.02	2,251.51	2,100.80	1,811.25	1,812.54	1,937.38	1,866.46	1,898.62	1,667.56